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### 2010

Opening of a new 6.000 m<sup>2</sup> facility in Athens

Micro picking expertise

Fashion & E-shop logistics Customs bonded Warehouse - Type A

Sea & Road transport services

Distribution services

CFS handling

201/3

Roadfreight line ex Italy

Expansion of our storage capacity to 10.000 m2

End to end supply chain solutions

Consulting services on supply chain efficiency

**4PL** services

2014

New bulk logistics division

SQAS certification ISO 9001:2005 ISO 22.000:2005 certifications

Purchase of 50% our isotanks

2015

New freight line ex Belgium & Netherlands

New automatic pricing system: LOGIKA PRICING

Expansion of our storage capacity to 16.000 m2

Substantial increase of Logika's fleet

**AEOF** certification

Joined the IFA network



Expansion of our storage capacity to 22.000 m2

Beauty & E- Pharma Logistics specialization

New cross-docking hub in

New daily national direct line Logika to SKG & SKG to Logika 2019

Expansion of our storage capacity to 26.000 m2

New air freight division offices at El. Venizelos airport

Increase our fleet with 80 new ISO tank containers

202

IATA Cargo Agent accreditation

Expansion of our Road freight fleet

Introducing our new last mile orchestration platform: Truck now

2025

Joined System Alliance Europe

New Warehoue (storage) facilities in Aspropyrgos, Attiki

New Warehouse (storage) in Aspropyrgos Attiki

SQAS accreditation

**EcoVadis certification** 

**TAPA-A** certification

Collaboration with Rhenus Logistics

2021

New Warehouse (storage) facilities in Sindos, Thessaloniki

New Warehouse (storage) and office facilities in Aspropyrgos, Attiki

Joined the System Alliance Europe Network 207

New freight service ex Cyprus

New road freight service ex Bulgaria

Expanded road freight service ex Eastern Europe

202

New Logika offices in SKG

New Marine Ship Spares Division

Opening of our new Logika offices In Piraeus

**DGR** certification

ISO14001:2015 certification

Implementation of new VAT exemption regime to transit trade via Greece

Introducing New order picking technology: Put to Wall

New roadfreight service ex Denmark

New inhouse Customs department

Joined the PBLA network Premier Bulk Liquids Alliance



**GDP** certification

ISO 9001:2015 certification succeeding ISO 9001:2005

New freight line ex Germany

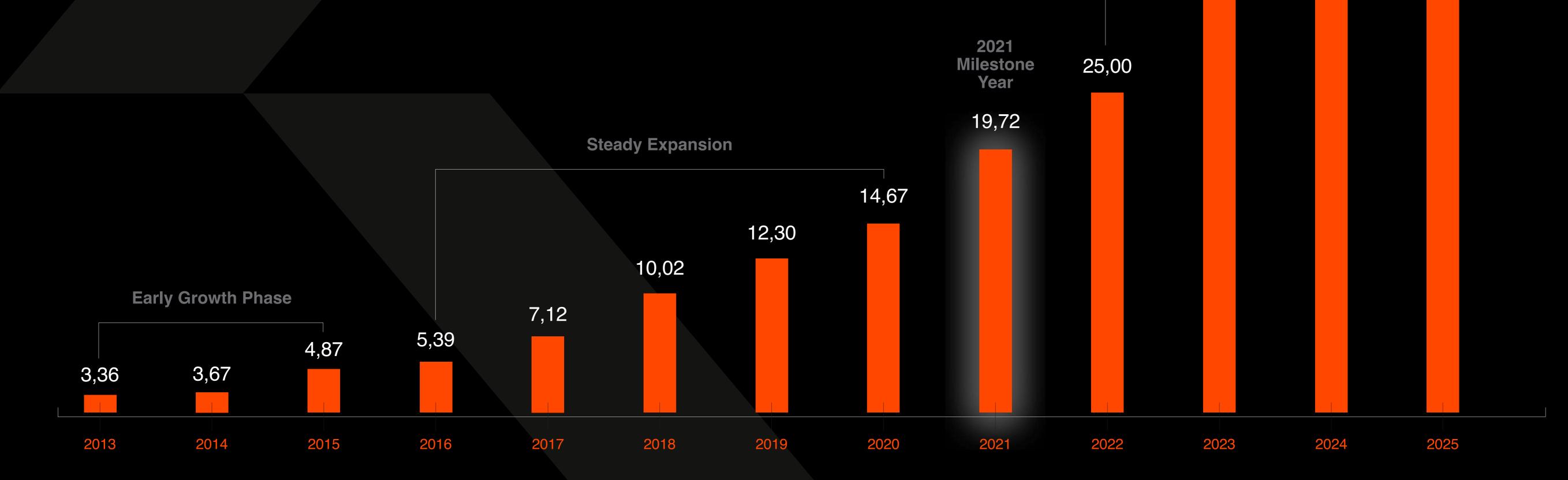
42,00

51,00

65,00



## Revenue Growth Rate (in million euros)





## End-to-End Supply Chain Solutions



## Freight Forwarding Services

Efficient global transport via Truck, Air, Sea, and Rail

## Logistics & Delivery

Streamlined logistics centers and rapid last-mile delivery

## Professional Services

**Expert consulting and seamless customs clearance** 



## International LTL/ FTL traffic



## Road Freight Transports

#### Germany

Import trucks FTL and groupage every Thursday and Friday

Multiple FTL strategically located depots

**ADR trucks** 

#### Italy

3 x times per week imports

2 x times per week exports

ADR trucks covered via Italy

#### Spain

Import trucks FTL

Groupage every Thursday and Friday

**Hub in Barcelona & Madrid** 

**ADR trucks** 

#### **Netherlands**

Departures 3 times per week

ADR Trucks on weekly basis.

Specialization in Road Transport of Marine equipment

#### Belgium

Daily Imports from Belgium

ADR Trucks on weekly basis.

**Specialization in Road Transport** of Marine equipment

#### **France**

Weekly imports & exports

FTL/LTL Flow

**ADR Groupage** 

#### Denmark

General cargo departures from Denmark: Thursday/Friday

Transit time depending on destinations from 3-6 days

Warehouses Holstebro & Padborg

#### UK

Weekly imports and exports

**Multiple Depots** 

**ADR Groupage** 

#### **Portugal**

Weekly imports & exports

FTL/LTL Flow

**ADR Groupage** 

#### **Poland**

2 Depots

FTL & Weekly Groupage

**Cross Docking facilities** 

**ADR Groupage** 

#### Czech Rep.

Weekly imports & exports

FTL/LTL Flow

ADR Groupage

#### Romania

Weekly imports & exports

FTL/LTL Flow

**ADR Groupage** 

#### Serbia

Weekly imports & exports

FTL/LTL Flow

**ADR Groupage** 

#### Austria

Weekly imports & exports

FTL/LTL Flow

**ADR Groupage** 

#### Hungary

Weekly imports & exports

FTL/LTL Flow

**ADR Groupage** 

#### Bulgaria

Weekly imports & exports

FTL/LTL Flow

ADR Groupage

#### logika Logistics Beyond

## Strong Linehaul

Reliable Service



	DEPOTS	DEP/WEEK	ADR	EXTRAS
GERMANY	6	3x		
ITALY	5	2x		Servicing Malta
SPAIN	4	2x	0	
NETHERLANDS	2	2x		
BELGIUM	1	Daily Dep.		Servicing Ireland
FRANCE	2	1x		
POLAND	3	2x		
DENMARK	1	2x		Frigo Service
CZECH REP.	11	1x		
HUNGARY	1	1x		
UK	2	1x		Customs Services
CYPRUS	1	2x		FCL & LCL
POLAND	1	1x		
AUSTRIA	1	1x		

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## Add-in Value Logistics

#### e-Shop Logistics

Over 10 years of expertise Tailor-made Reverse logistics

#### Cosmetics & Pharma Logistics

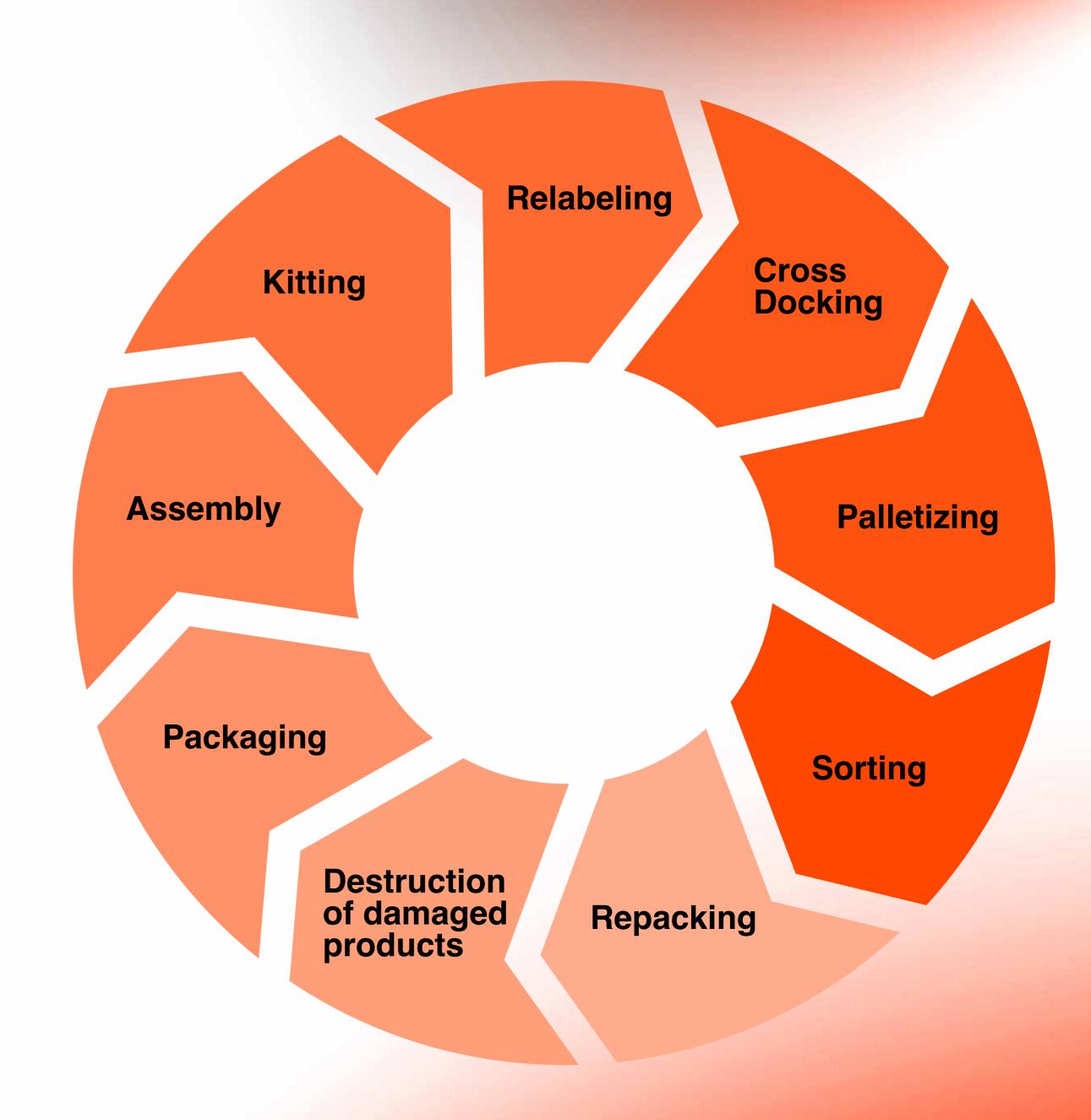
Specialized micro-picking base on Expiration Dates and LOT numbers Customized packing services to specifications

#### **Fashion Logistics**

Flexible solutions for a fast-changing market Footwear, Garments, Hanging Apparel & Fashion Accessories

#### High Value Products Logistics

Where every wrong choice translates into significant cost





## Logistics Activities









#### SEPHORA





















**Beauty** 

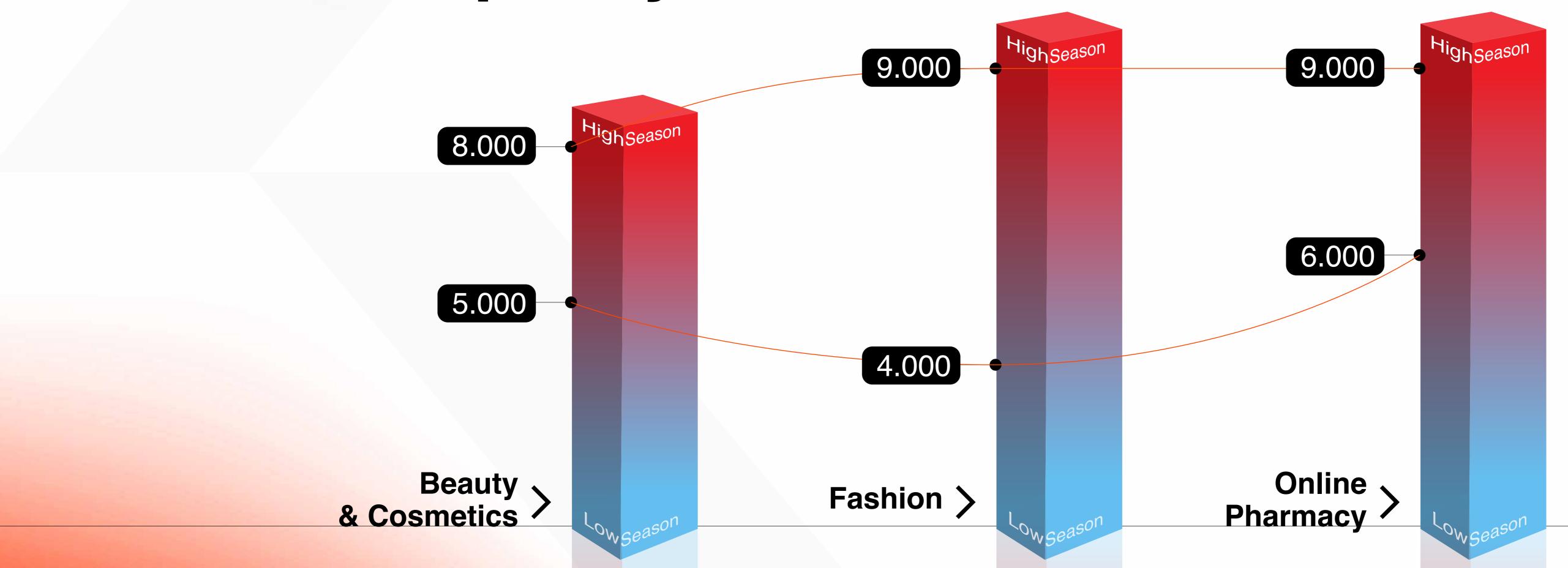
**Energy & Technology** 

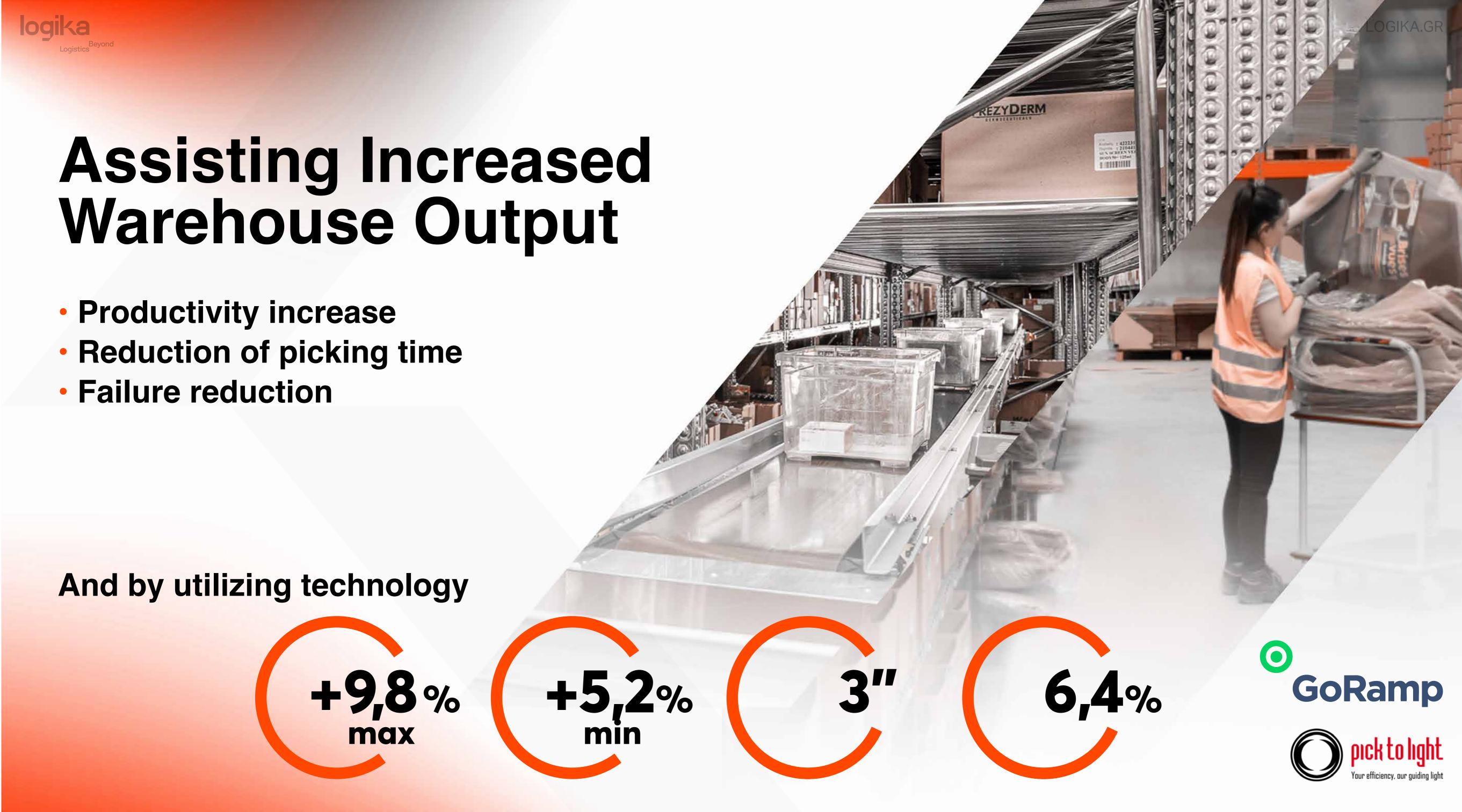
e-Commerce Fashion

**Pharma** 



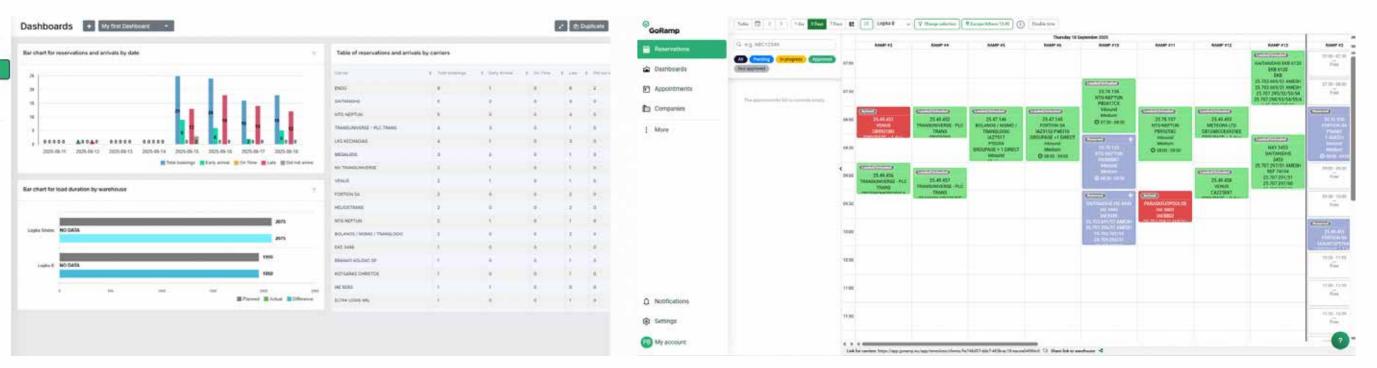
## Per market order (B2C) fulfilment capacity







## Smarter Warehousing with GoRamp



At Logika, we leverage GoRamp Dock Scheduling software to revolutionise warehouse and yard operations, delivering measurable improvements in efficiency and cost reduction



#### **Increased Load Capacity**

Enhanced slot visibility and optimised scheduling raises operational efficiency by up to 20%, maximising throughput whilst reducing resource waste



#### **Improved Planning**

Real-time KPI dashboards and automated scheduling capabilities streamline operations, providing complete visibility and control over warehouse workflows



#### **Reduced Driver Waiting Time**

Seamless inbound and outbound flows prevent congestion, improving driver satisfaction and reducing operational bottlenecks across the facility



#### **Reduced Penalties**

Precise slot allocation and improved coordination significantly reduce detention fees and late delivery penalties, protecting profit margins.



## Put Wall Automated System Sorting and picking process optimization



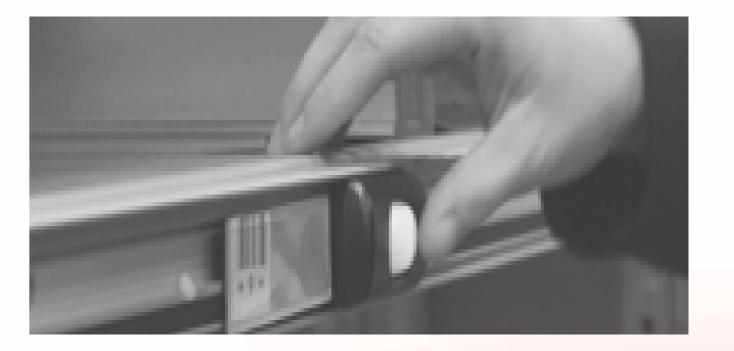
#### **Put to Wall Solution**

- Workstations with individual compartments, where each compartment represents a customer order.
- Put To Wall solutions allow flexible configuration and are easily scalable in a short period of time.



#### **Batch Picking**

 Single or multiple order lines are collected and distributed to different orders.



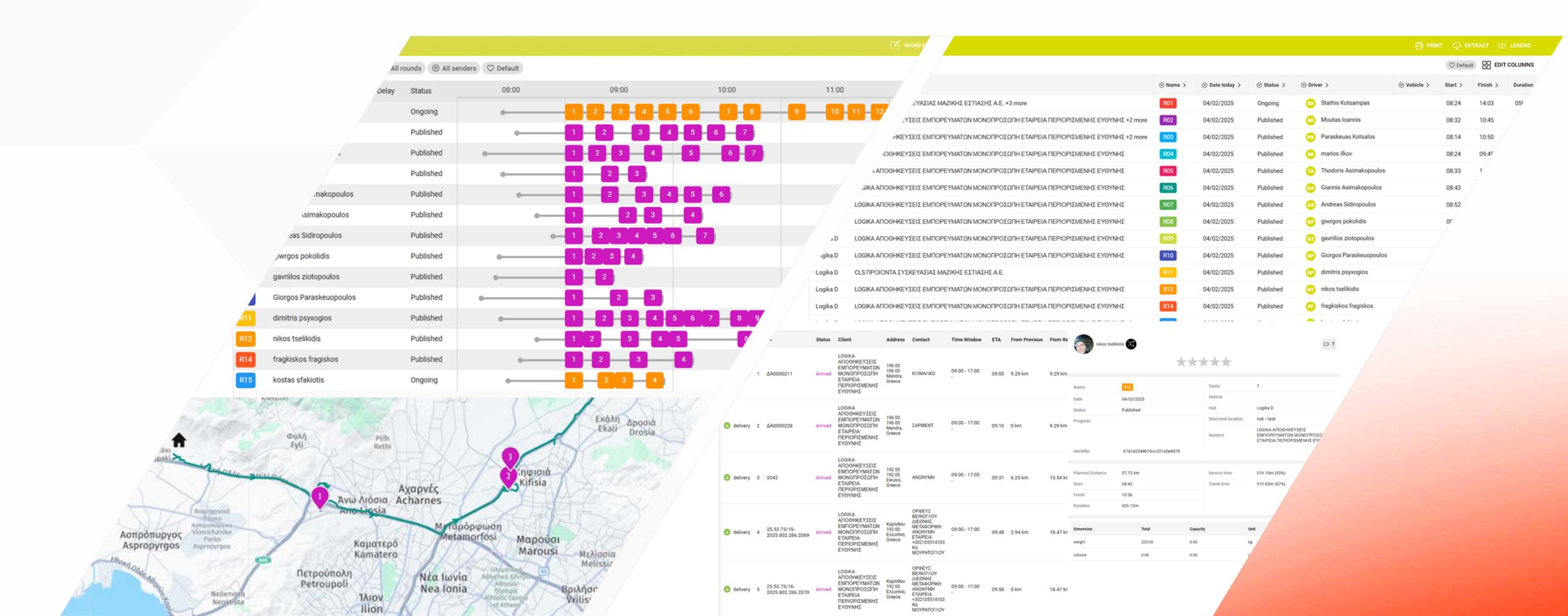
#### Pick to Light

- Facilitates paperless order picking.
- The lights on the devices guide operators visually and intuitively during product sorting, facilitating the most accurate picking of customer orders.



### Dynamic Route Planning

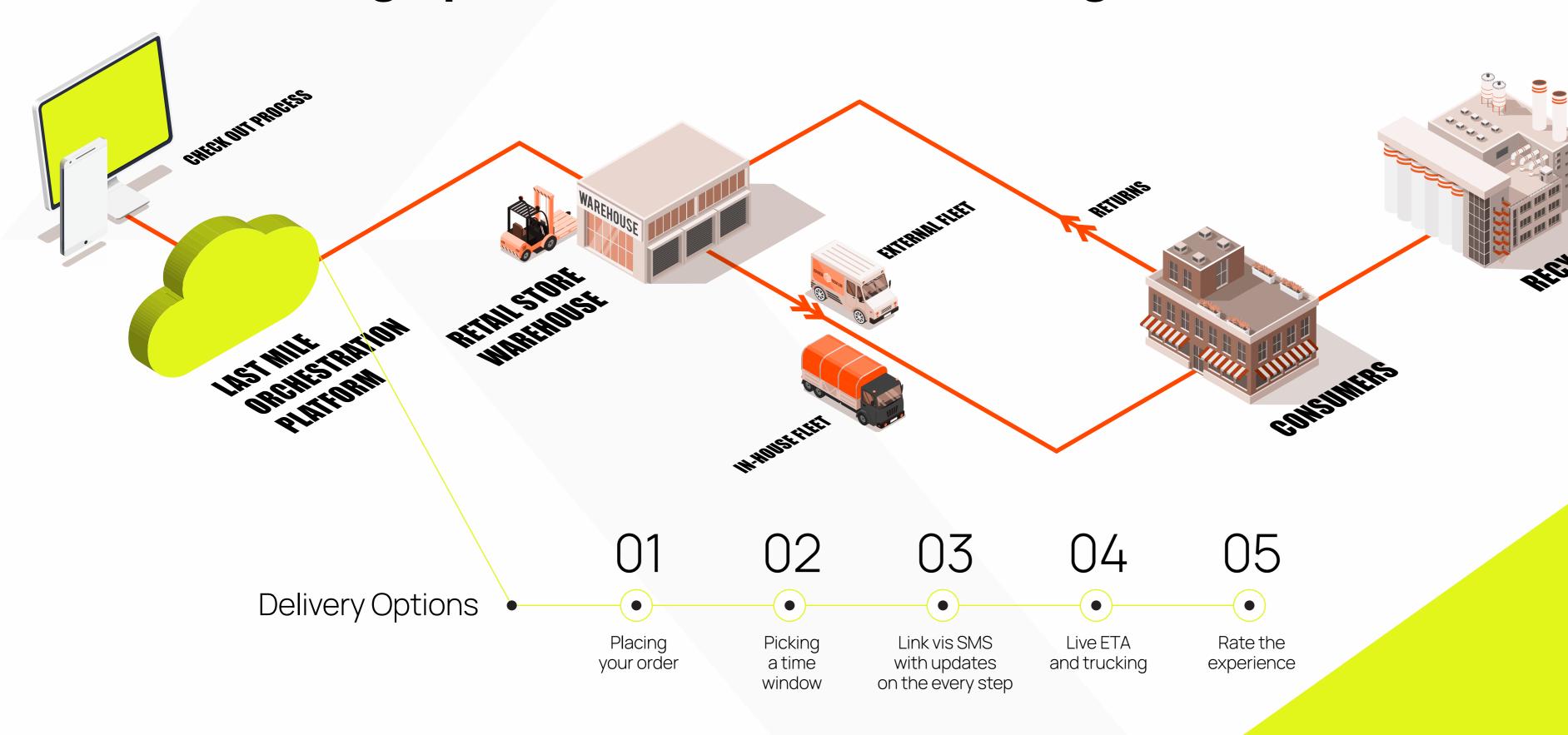
Setup delivery workflows and allocate deliveries & pickups efficiently.

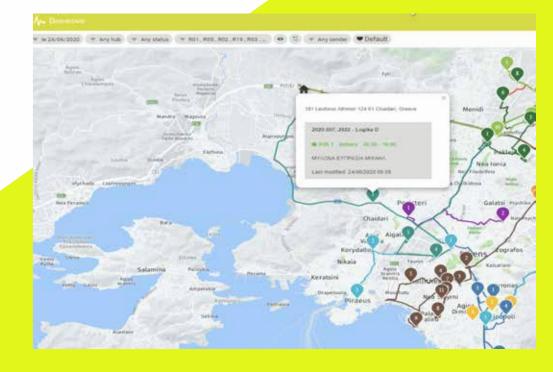




## Logika last mile orchestration platform

B2B catching up with B2C standards through our Last Mile Orchestration Platform





Logika's "Last Mile Orchestration Platform" acts as the "vessel" for flexible deliveries, employing dependable live information at all e-shops, with specialized view option for the status of the totality of deliveries, as well as real time reports & analytics

Your customers stay on top of their orders, by utilizing real time updates on delivery status, either bis SMS or email.

- Real time visibility on deliveries with live ETA for Retailers & End Customers
- IOD, POD & history of orders and deliveries
- Reverse Logistics
- Business Information & Analytics
- Readily customizable for bespoke deliveries



## Business Intelligence Analytics



#### **Actionable Intelligence**

Export raw data and analytics by CSV and provide critical KPIs information



#### **Flexible**

Improve efficiency with customizable dashboards



#### Scalable

Visualize different metrics per project phase needs

#### **Actionable Intelligence**

Export raw data and analytics by CSV and provide critical KPIs information

## 



#### Air Freight Department

- IATA Accredited Agent
- IATA Dangerous Goods Certificates
- Worldwide Coverage by Strong Networks
- Temperature Control Shipments
- Aircraft on Ground Dedicated Aviation Parts Service (on 24/7 basis)
- Long lasting partnerships
- Offices at International Airport of Athens

#### Sea Freight Department

- Sea Freight
- FCL & LCL cargos
- Servicing all ports in China
- Worldwide network of agents
- Offices at Piraeus and Thessaloniki
- Certified and Accredited
- Stand alone Marine Logistics Department offering door-to-deck service

#### **Customs Clearance Services**

- In-house department
- Customs Clearance procedures (incl. triangle shipments)
- 07 VAT exemption compliant
- Bonded warehouse









## Bulk Logistics division

Logika has the know-how in bulk liquid transport.

A knowledge combined with a customer oriented mentality defines the service levels that we provide.



- Chemical supply chain specialization
  - Quality controlled management
    - Special services
    - Competitive rates
- Long-term cooperation directly with major ocean carriers

## LOGIKA Security, Safety & Sustainability Excellence

Comprehensive Certifications & Best Practices Overview for Corporate Leadership





## Comprehensive Certification Portfolio



#### **Quality Management**

ISO 9001 - Quality Management & Continuous Improvement processes ensuring operational excellence



#### **Healthcare Distribution**

GDP - Safe Distribution of Pharmaceutical, Medical & Cosmetics products with regulatory compliance





#### **Food Safety Standards**

ISO 22000 - Food Safety & Cold Chain Integrity maintaining product quality throughout distribution



#### **Environmental Leadership**

ISO 14001 - Environmental Responsibility & CO<sub>2</sub> Reduction programs driving sustainability



#### **Aviation Security**

IATA - Secure & Compliant Air Freight operations with international standards compliance



#### **Customs Excellence**

AEOF (Full) - Streamlined & Secure Customs Operations ensuring efficient border processes

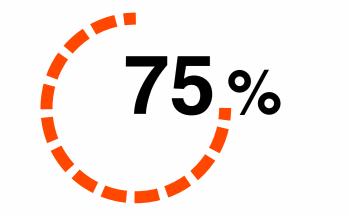
- TAPA-A Advancing facility security standards
- EcoVadis Comprehensive assessment of sustainability & ESG performan
- SQAS Certified for excellence in Chemical Logistics operations
- Synergy Demonstrating operational excellence with a 95% audit success rate
- ISO 27001 Implementing robust Information Security Management Systems





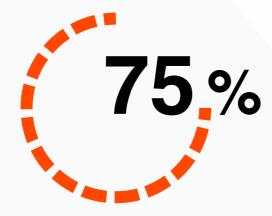
## TAPA Standards Comprehensive Compliance

LOGIKA implements the rigorous Facility Security Requirements (FSR) standards of the Transported Asset Protection Association, dramatically improving protection from theft of cargo products across our entire supply chain - from transit storage to warehouses and distribution centers



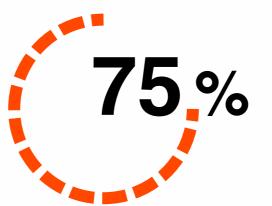
### Perimeter Security

Robust perimeter systems safeguard all premises with reinforced barriers and controlled access points



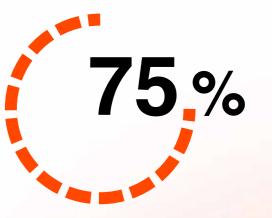
## Advanced CCTV Systems

State-of-the-art 24/7 surveillance with thermal imaging capabilities strategically positioned



#### Intelligent Alarm Systems

Multi-layered alarm networks monitored by police and professional security contractors



## On site Security

Independent certification builds confidence with global clients and partners, demonstrating our reliability and professional standards



### Human Resources & Vehicle Security



#### **Employee Security Protocols**

- Comprehensive, documented security procedures consistently applied
- Thorough background checks conducted within legal constraints
- Robust termination procedures ensure secure retrieval of all credentials
- Detailed records prevent rehiring without background review



#### **Transportation Security**

- Solid-top, hard-sided vehicles with locked cargo doors
- Advanced vehicle immobilization devices deployed
- Comprehensive driver training on security and safety
- Real-time GPS vehicle tracking with route optimization
- Risk-based routing and scheduling assessments implemented



## Facility Security Infrastructure



#### **Lighting & Access Control**

- Comprehensive flood lighting systems illuminating all dock doors and perimeter areas
- All office access points strictly controlled during and after normal operating hours
- Mandatory badge policy enforced for all visitors and contractors
- Keypad-controlled access points with multi-factor authentication



#### Warehouse & Dock Security

- All external doors secured with reinforced materials and monitoring systems
- Strategically located thermal cameras providing 360-degree coverage
- Comprehensive procedures restricting supplier employees, visitors, and contractors' access to client asset



## Health & Safety Excellence Program

At LOGIKA, we prioritize the health, safety, and comprehensive well-being of every employee. Our proactive approach ensures a secure working environment through systematic implementation of best practices and continuous improvement initiatives

Health and safety are integral to our operations, and we constantly work to improve our practices while encouraging regular breaks for employee well-being.



#### **Policy Development**

Clear, comprehensive policies and Standard Operating Procedures (SOPs) designed to prevent accidents before they occur



#### **Training Programs**

Regular training sessions and refresher courses ensuring all employees remain current on safety protocols



#### **Safety Infrastructure**

Visible safety signage across all facilities with provision of protective equipment and specialized tools



#### **Quality Assurance**

Scheduled and surprise inspections, collaboration with external QS consultants for continuous improvement



## Our Comprehensive Sustainability Initiative

At LOGIKA, sustainability forms the cornerstone of our operations. Since 2021, we have demonstrated unwavering commitment to reducing CO<sub>2</sub> emissions, promoting circular economy principles, and implementing environmentally responsible practices across all business functions

#### **Environmental Monitoring**

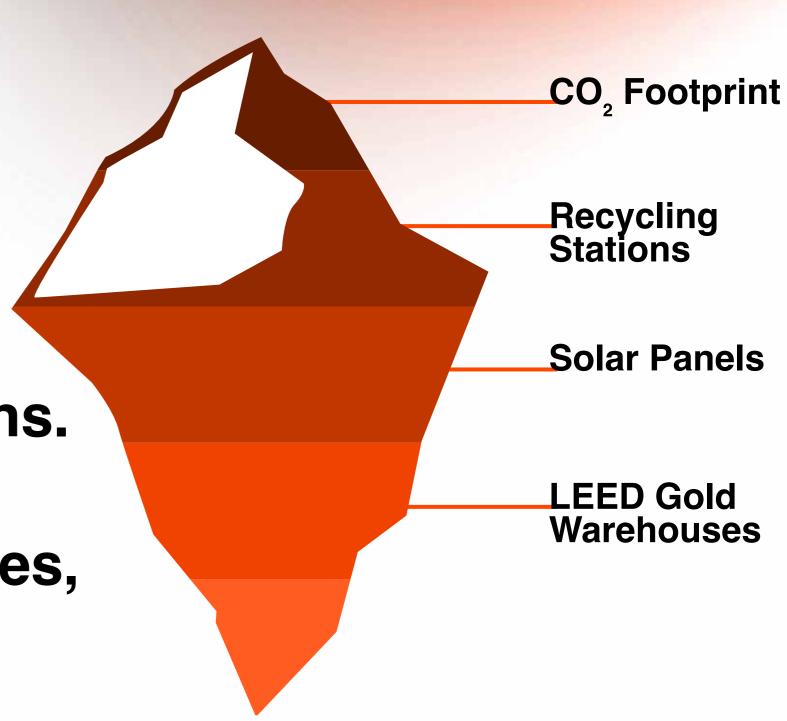
- Continuous CO, emission tracking since 2021
- Smart energy consumption monitoring systems
- Water usage optimization programs

#### **Renewable Energy**

- Solar panels covering 40-45% of total energy needs
- Energy-efficient LED lighting with motion sensors
- Natural ventilation and reflective construction materials

#### **Resource Conservation**

- Comprehensive recycling stations throughout facilities
- Organic waste composting programs
- Rainwater harvesting for irrigation systems



RAISING THE STANDARD AT LOGIKA

### SQAS Certification

SQAS represents a rigorous, independent assessment system developed by CEFIC (European Chemical Industry Council) that evaluates the quality, safety, security, and environmental performance of logistics service providers.

This certification validates our operational excellence and positions Logika as a trusted partner in critical supply chain operations

#### **Verified Quality** & Compliance

**Comprehensive assessment** across all operations ensures consistent adherence to international standards and regulatory requirements

#### **Enhanced Safety** & Risk Management to Sustainability

Proven safety protocols in road freight and warehousing operations protect personnel, assets, and client goods throughout the supply chain

## Commitment

Responsible logistics practices that support environmental stewardship and sustainable supply chain management initiatives

#### **Increased Trust** & Credibility

**Independent certification** builds confidence with global clients and partners, demonstrating our reliability and professional standards

#### Competitive Advantage

**Provides preferential** positioning in tenders and high-value supply chain partnerships, opening new business opportunities



## EcoVadis Sustainability Leadership



EcoVadis stands as one of the world's most respected providers of business sustainability ratings, conducting comprehensive evaluations that assess corporate commitment across four critical dimensions that define responsible business practices in the modern economy

#### **Environment**

Climate action, resource efficiency and environmental management systems

#### **Ethics**

Anti-corruption policies, responsible information management and governance

#### Sustainable Procurement

Supplier environmental and social practices across the value chain

### Labor & Human Rights

Working conditions, social dialogue and human rights protection



### LEED Gold Certification Excellence



LOGIKA G (hosting SEPHORA operations) achieved LEED Gold Certification, ensuring 30% higher energy efficiency and demonstrating our commitment to sustainable operations excellence

## Sustainable Design

Sustainable site planning with extensive green outdoor area

Renewable energy integration with efficient HVAC systems

**Extensive use of recycled and eco-friendly materials** 

## **Environmental Quality**

Superior indoor air quality management systems

Maximized natural lighting throughout facilities

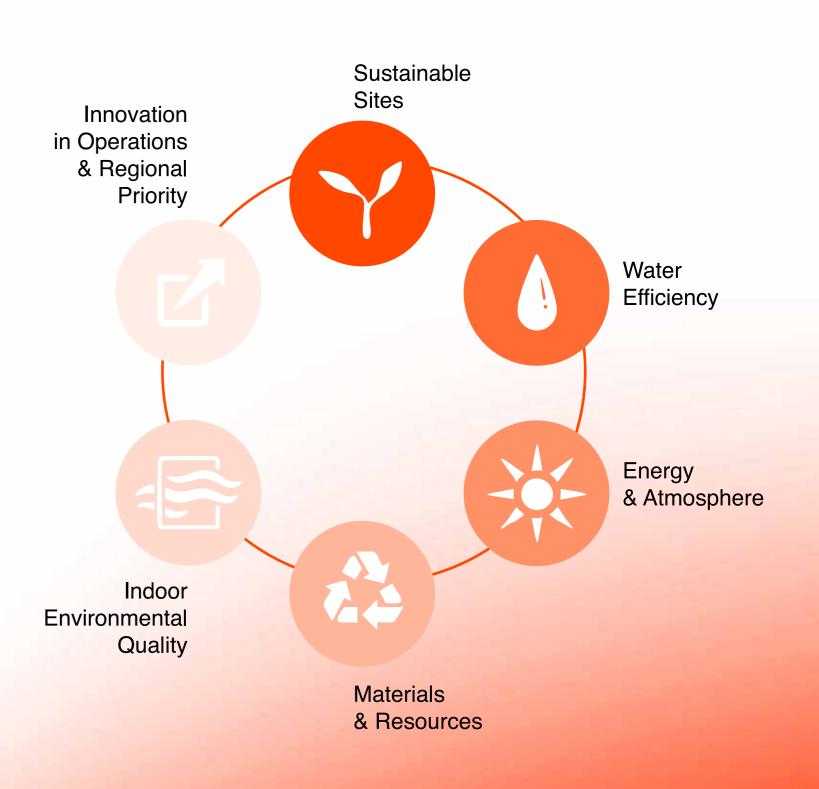
**Smart monitoring of energy and water consumption** 

#### Future-Ready Infrastructure

**Electric vehicle charging stations** 

Dedicated bicycle storage facilities

Convenient public transpor accessibility



## 



## WMS Software Systems Landscape

#### **Key Software Components**

The main software components that make up our systems are:

#### Mantis Logistics Vision – 3.0

This is the core component, covering all operational aspect of our 3PL services. It is well known and tested through the Greek & European Market

#### **Core Middleware**

This is our in-house, custom developed middleware system, set up as a set of microservices components. It is in constant development and improvement, allowing us to continuously introduce state of the art software patterns and practices into our architecture

#### **Mantis Autolink**

Stand alone software component which allows us to perform automatic actions on our Mantis installation

#### **Courier Service**

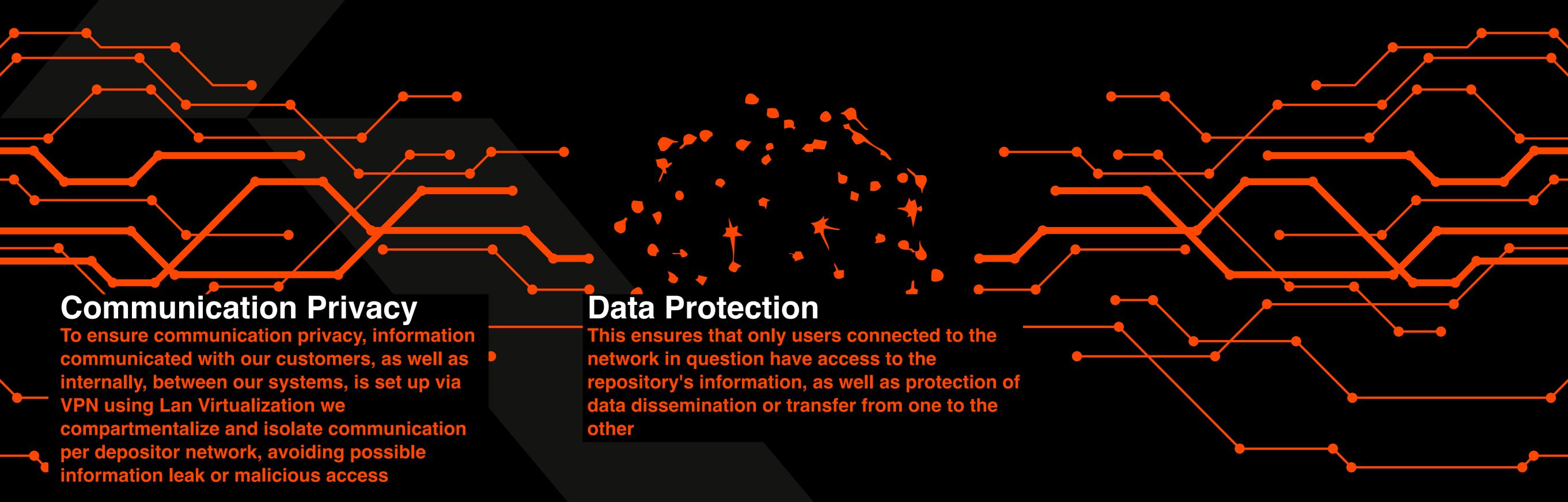
A 3rd Party service which allows systemic integration to a variety of courier providers through their APIs, homogenizing & automating all processes, such as courier delivery request (voucher), printing, and reporting. Providing real time centralized tracking, as well as integration capabilities for your ERP





## WMS Software Systems Landscape

### Landscape – IT Infrastructure





## WMS Software Systems Landscape

#### Software Architecture

Key aspects of our systems architecture adhering to key requirement are:

#### Microservices Architecture

Our system has been implemented following the microservices implementation pattern, which allows us to compartmentalize functionality in standalone scalable services. This allows for a more robust system, where if a specific service fails, not all will fail. Furthermore, it allows for a more trusted deployment process. In this type of architecture, you can create microservices that act as as set of block which can complement, enhance or even replace specific functionality depending on the requirements.

### **Enterprise Integration Patterns**

All our services are built using the de-facto Enterprise Integration Patterns (EiP) which provide a standardized process of implementing common integration specifications, allowing for functionality re-use, software interoperability, etc.

### **Asynchronous Architecture**

In order to be able to scale, provide failover, higher throughput, we opted for an asynchronous architecture, using the Asynchronous Messaging Patterns, which allows us to scale any service at any point through asynchronous messaging.

